

Job Description for Inside Sales Representative (Remote, Freelance)

Position Summary

Evolution Tax Center does more than help people with their taxes. We offer 3 verticals to our clients, helping them set up home-based businesses, eliminate debt, and take care of all their tax needs. This position is for our Debt Management division. At Evolution, we truly want to help our clients gain control, therefore we invest in their financial journeys and put them on a path to success. Now, we are inviting you to join us and show people how they can get rid of debt -- fast and easily.

Evolution Tax Center is looking to expand its debt management division.

We have a sales opportunity that's so amazing, it sounds too good to be true!

Except it IS true and we have MULTIPLE openings right now.

Are you stuck in a boring, meaningless 9-5 role with a company that doesn't value you?

Are you sick and tired of being tied to a sales quota?

Do you find no deeper meaning or fulfillment in the work you're asked to do?

Do you dream about having the freedom to travel the world, work when you want, set your OWN targets, all while HELPING other people?

We have something better for you. In fact, it might be the chance of a lifetime.

We are offering a **100% virtual and flexible Inside Sales Representative role** with the opportunity of fast professional advancement, up to **\$1500 in commission PER SALE**, and the opportunity to close as many sales as YOU want to per month **without** the stress of a sales quota.

In addition to this, we also provide full company training with an on-demand video library and frequent virtual meetings to help sales reps develop product knowledge and subsequently serve as a trusted advisor to our clients. **After undergoing this training, you will have a firm grasp on why Americans are in so much debt and what they can do to get out of it in as few as 5 to 7 years instead of 15 or more!**

As a sales rep, you must be comfortable making outbound calls, prospecting and generating interest, qualifying prospects, and closing sales while thriving in a consultative sales

environment. You will get the chance to play a fundamental role in achieving our ambitious customer acquisition and revenue growth objectives.

Responsibilities:

- Knowing our product inside and out so that you can answer questions.
- Maintaining a positive, empathetic and professional attitude toward customers at all times.
- Responding to customer inquiries.
- Communicating with customers through various channels.
- Keeping records of customer interactions, transactions, comments, and complaints.
- Communicating and coordinating with colleagues as necessary.
- Closing sales.

Requirements:

- A home office.
- A high-speed internet connection.
- Your own cell phone.
- Access to a laptop or desktop computer.
- A headset or earbuds with a built-in mic.
- A quiet place to work.

If you find meaning and purpose in helping transform lives, while also transforming your OWN life, please reach out to us. We are interested in getting to know someone like you!

Do you want to miss the chance of a lifetime?

Unlock your **dream career** today by filling out this form:

<https://msgsndr.com/widget/form/t03SLPIY1mE0Pxxv7lpZw>